FRESENIUS KABI caring for life

KEY USERS TRAINING

Guided Sourcing

Supplier (RFP)

TABLE OF CONTENTS

- <u>Responding to Event Invitation: New User</u>
- <u>Responding to an Event Invitation: Existing User</u>
- Participating in an Event: Round 1
 - Accepting/Declining to Respond
 - <u>Terms of Agreement</u>
 - Lots/Line Items Selection
 - <u>Currency Selection</u>
 - Attach a File
 - <u>References and Buyer Attachments</u>
 - □ <u>Bidding in the UI</u>
 - <u>Excel Import</u>
- Participating in an Event: Round 2
- <u>Communicating with Buyers</u>
- <u>Event Closure</u>
- <u>Awarding</u>









Responding to an event invitation

New User



New Supplier

- 1. If you are a new supplier for the Fresenius-Kabi, you will receive an invitation like this
- 2. Click "Click Here" to redirect to Ariba Commerce Cloud Login/Sign Up Page



Fresenius-Kabi Ariba has invited you to use SAP Ariba.

Michael Joeb Muli <s4system-prod+fresenius-kabi-T.Doc3889868662@ansmtp.ariba.com> To ⊘ Muli, Joeb

(i) Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

Fresenius Kabi - TEST

Welcome, [ARIBA TEST SYSTEM].

Fresenius Kabi - TEST has registered you on their Ariba Spend Management site and invited you to participate in the following event: RFP - Supplier Guide. The event starts on Saturday, February 25, 2023 at 3:07 AM, Pacific Standard Time and ends on Thursday, March 2, 2023 at 3:07 AM, Pacific Standard Time.

Click Here to access this event. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can access this event.

NOTE: This link is only valid for 30 days. Make sure to register on the Ariba Commerce Cloud before the link expires. After you register on the Ariba Commerce Cloud, you can no longer use this link.

If you have questions about this event, contact Michael Joeb Muli via telephone at or via e-mail at <u>michael-joeb.muli@fresenius-kabi.com</u>.

If you do not want to respond to this event, <u>Click Here</u>. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

We look forward to working with you!

Thank You,

Fresenius Kabi - TEST



New Supplier

3. If you already have an Ariba Network Supplier account, Click "**Log In**".

4. If you don't have an Ariba Network Supplier account, Click "**Sign Up**".



The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and supplier activities regardless of which Ariba solution your customers are using. Once you have completed the registration, you will be able to:

- Respond more efficiently to your customer requests
- Work more quickly with your customers in all stages of workflow approval
- Strengthen your relationships with customers using an Ariba Network solution
- Review pending sourcing events for multiple buyers with one login
- Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities

Moving to the Ariba Network allows you to log into a single location to manage:

- All your Ariba customer relationships
- All your event actions, tasks and transactions
- Your profile information
- All your registration activities
- · Your contact and user administrative tasks



FRESENIUS

New Supplier

5. Note: Fields tagged with * are required to be filled in before submitting. Leaving it blank will trigger a validation message.

6. Review and if necessary, update the **company name** field.

7. Review and if necessary, update the correct **address** fields.

8. Select the correct **State**. Values in the chooser will depend on selected Country/Region.





New Supplier

9. Review the **Name** fields and update if needed

10. Review the **Username** field and take note of it

11. Nominate a **password** and take note of it

12. **Repeat** the password

User account information				
	9			* Indicates a required field
Name:*	Lexi	Grey	S	AP Business Network Privacy Statement
Email:*	michael.joeb.muli@accer	nture.com		
10	Use my email as my use suppliername@email.cor	name	M	lust be in email format(e.g john@newco.com) (i)
Password:*	Enter Password			g upper and lower case letters, numeric digits, and characters. (i)
Language:	English	~	Th no	he language used when Ariba sends you configurable otifications. This is different than your web b
Email orders to:*	suppliername@email.com	n	Ci To cr Yo	ustomers may send you their orders through Ariba Network. o send orders to multiple contacts in your organization, eate a distribution list and enter the email address here. ou can change this anytime.

category.

Tell us more about your business 13.a **New Supplier** Product and Service Categories: Enter Product and Service Categories 13. Begin typing in the desired **Product and Service** Ship-to or Service Locations: Enter Ship-to or Service Location Categories field, wait for the office suppl dropdown items to show and 14.a Tax ID: Enter your C Office Supplies select the appropriate Office Machines & Supplies Enter your co Vat ID: Optional not enter dashes. Office machinery or equipment manufacture services Photocopiers Enter the nir 14. Begin typing the desired Optional DUNS Number: 15 Mail machines ed with Ship-to or Service Location, Conference or non modular room packages wait for the dropdown items to ve read and agree to the Terms of Use Accounting software show and select the eby agree that SAP Business Network will make parts of my information accessible to other users and the public based ease see the SAP Business Network Privacy State ow we process personal data. appropriate location. 14.b 16 15. Tick the 2 boxes germ Add -or-Br Germany Suggestions 16. Click the "Create account Baden-Württemberg - Germany and continue" button Bayern - Germany

coning for life 13.b Add -or- Brows is appended with "-1" in test account. Create account and continue Cancel Berlin - Germany Brandenburg - Germany Bremen - Germany Hamburg - Germany Hessen - Germany Mecklenburg-Vorpommern - Germany Niedersachsen - Germany

FRESENIUS

KABI



caring for life

New Supplier

17. In the case of duplicate accounts, the **Potential existing accounts** window will pop-up. Click "**Review accounts**"

18. You will be redirected to the **Review duplicate Account** page. Verify if the account is already registered. If you believe that the account is not a duplicate, then click "**Create Account Creation**".

Your Ariba Network Supplier Account now is created

	17.a (i) Pote We have Please re	ential existing accounts noticed that there may already be view before you create a new acco	an Ariba Network account register	red by your company.			
18.a	w duplicate Account ve noticed that your company may alm • You can log in the account you are as • Or, you can view the profile and cont • Or, if there is no match, you car Con • Or, you can Go back to previous page	eady the Ariba Networksson 18.b tact the ant administrator tinue Account Creation and we	c account, please review the r from there e will progress your registratic	match results below, ther	12		
	Match Based On						
	COMPANY NAME	E-MAIL ADDRESS		DUNS NO.	TAX ID	ADDRESS	
	Mighty Labs, LLC	suppliername@email.com				Charlottenstrasse Cottbus Brandenburg, Germany 03025	
_	20 search results found						
	SUPPLIER NAME	COUNTRY 🔶	STATE ⇔	DUNS		SUPPLIER ANID \ominus	ACTIONS
	Accenture GmbH	DEU	Hesse	-		AN01428954397	000
	Accenture Services GmbH	DEU	-	-		AN01002046540	000
	Accenture GmbH	DEU	-	-		AN01002063880	000





Responding to an event invitation

Existing User

FRESENIUS KABI

caring for life

Existing Supplier

- 1. If you are an existing supplier for the Fresenius-Kabi, you will receive an invitation like this.
- 2. Click the "Click Here" to redirect to Ariba Commerce Cloud Login Page
- 3. Time zone will be displayed based on your preferred time zone configured in your Ariba Network Account.
- 4. Phone/Mobile Numbers and email address visible in the email notification are based on personal details of the event creator



Fresenius Kabi - TEST has invited you to participate in an event: Currency 2.

(i) Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

MJ Michael Joeb Muli <s4system-prod+fresenius-kabi-T.Doc39149

Fresenius Kabi -
Fresenius (abi - TEST has invited you to participate in the ollowing event: Currency 2/The event is set to begin or Monday, March 13, 2023 at 5:16 AM,
Pacific Daylight Time.
Use the following username to log in to Fresenius Kabi - TEST events: BetaIndustries@accenture.com.

← Reply

Reply All

→ Forwa

Mor



Click Here to access this event.

When you click this link, log in with your username and password. You will then have the option to register your buyer-specific user ID with a new or existing Ariba Commerce Cloud account and participate in your event.

If you do not want to respond to this event, <u>Click Here</u>. You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event.

If you have forgotten your username or password and are unable to log in, <u>Click Here</u>.

NOTE: The forgot password link is only valid for 24 hours. After this link expires, click Forgot Password on the Ariba Login page to reset your password.



Fresenius Kabi - TEST

account

account







Round 1

- a) Accepting/Declining to Respond
- **b)** Terms of Agreement
- c) Lots/Line Items Selection
- d) Currency Selection
- e) Attach a File
- f) References and Buyer Attachments
- g) Bidding in the UI
- h) Excel Import





Round 1

* Accepting/Declining to Respond



EVENT PARTICIPATION: ACCEPT/DECLINE



- 1. Review the contents of the event
- 2. Check the Event Overview and Timing Rules
- 3. Check the Bidding Rules
- 4. If you don't want to proceed with the event, Click Decline to Respond. Enter the reason for declining and Click Ok
- 5. If you want to proceed with the event, Click Review Prerequisites





Round 1

***** Terms of Agreement



17

FRESENIUS

caring for life

KABI

EVENT PARTICIPATION : TERMS OF AGREEMENT

6. Select if you accept or not the terms of the agreement. You cannot proceed without accepting the terms of the agreement

7. Click OK

8. Click OK again

Prerequisites	Doc3889868662 - RFP - Supplier Guide
▼ Checklist	Prerequisites must be completed prior to participation in the event.
Review Event Details	Fresenius Kabi is not obliged to accept your offer, even if Your offer is the "winning offer". Fresenius Kabi may in respect of an offer and at its complete and sole discretion: 2.1 take no further action:
2. Review and Accept Prerequisites	7.2. accept Your offer by issuing a Purchase Order during the validity period stated for all offers in the eRFX/eAuction (or if no period is stated within 180 calendar days of the end of the submission period for submitting offers under the applicable eRFX/eAuction), in which case Freserius Kab istandard terms and conditions (applicable for the country and/or legal person that issues the Purchase Order) and which have been provided to you (including through provision of a valid hyperlink) as part of the eRFX/eAuction shall apply as supplemented by: (i) any eRFX/eAuction specific terms and conditions which Freserius Kab isas as of the eRFX/eAuction process and which have not been rejected by You as part of your offer; and (ii) the terms and conditions of your offer which are not otherwise conflicting with Freserius Kab items and conditions (unless expressly agreed by Freserius Kab); or
3. Select Lots/Line Items	7.3. In the case a separate written contract template has been attached to the eRFXeAuction, You will be required (if requested by Fresenius Kabi) to negotiate in a timely fashion, acting ing good faith and reasonably a contract on the basis of such contract template (taking into consideration the content of the eRFXeAuction and specifically the responses provided during the eRFXeAuction process to the extent accepted by Fresenius Kabi as part of the eRFXeAuction process). Fresenius Kabi shall have no obligation to conclude any such negotiations with you and may withdraw from such negotiations at any time and pursue (at its discretion) negotiations with any other third party.
4. Submit Response	8. COMPLIANCE WITH LAWS / RESPECT FOR HUMAN RIGHTS AND ENVIRONMENT You shall comply with all applicable laws and regulations in using the eSourcing platform, in participating in the eRFXieAuction process and in submitting any offer(s). 9. TRADE COMPLIANCE
	10. DATA PROTECTION Presentus Kabi and the Respondent shall, at each of their own expense, ensure that is complies with the requirements of all legislation and regulatory requirements in force from time directly applicable regulation relating to data protection and privacy. Click OK to submit.
	11. CHANGES AND WITHDRAWAL Presenius Kabi reserves the right to change any aspect of, or cesse, this eRFX/eAuction and subsequent tender process at any time. Furthermore, Fresenius Kabi reserves to Cancel 12. GOVERNING LAW AND JURISOICTION
	This Bidder Agreement; shall be governed by the laws of the Federal Republic of Germany excluding the United Nations Convention on Contracts for the International Sale of Goods, with this Bidder Agreement; or the breach, termination or invalidity thereof. If the English legal meaning of any term or provision of this Bidder Agreement; or the breach, termination or invalidity thereof. If the English legal meaning of any term or provision of this Bidder Agreement; of the German leg
	13. SetEnded II T In the event that individual provisions of this Bidder Agreement are or become wholly or partially invalid or unenforceable, or in the event that this Bidder Agreement contains a gap, the remaining provisions of this Bidder Agreements all remain in full force and effect. In place of the ineffective, unenforceable or non-existent provision, such effective and enforceable provision shall be deemed to have been agreed between Fresenius Kabi and You as would have been agreed, glving due consideration to the commercial purpose of this Bidder Agreement had Fresenius Kabi and You been aware of the ineffectivenes non-envisione, or nexistence of the provision in question at the time of entering into this Bidder Agreement.
	DRVIVAL errors and conditions of this Bidder Agreement shall survive completion of the eRFXVeAuction.
	accept the terms of this agreement.
	do not accept the terms of this agreement.
	OK Cancel
	7



Round 1

Lots/Line Items Selection



EVENT PARTICIPATION: LOTS/LINE ITEM SELECTION



FRESENIUS

caring for life

KABI



Round 1

***** Currency Selection



EVENT PARTICIPATION: CURRENCY SELECTION

Select Lots Doc3910065446 - RFP02 Cancel Select the bidding currency at event level. You place bids using the bidding currency. This is the default currency assigned to all lots below. Checklist Event Bidding Currency View Exchange Rates 1. Review Event Details College and the state of the st Beuleus and Assen ect Currency... lect Currency... Dollar ropean Union Euro

FRESENIUS

caring for life

More

12b

KABI

13. In case you need to bid in different currency for different line items. Tick the box and select preferred currency for different line item from the drop-down menu

Note: If there is an option

Bidding currency (Based on

12. Select the currency as

per your choice from drop

down menu. This currency selection will be applied to

all the lots and line items

for selecting the Event

buyer's discretion)

Prerequisites	Use a different currency for different lot	s IZa		Event Bidding Currend	су
 Select Lots/Line Items Submit Response 	Select Lots/Line Items Select Usin	g Excel		Select event bidding currenc	: /: Sele
	Lots Available for Bidding				Sel
	Name	Reason for not bidding			US
	1.0 A	(no value)	~	Select Lots/Line Items	Euro
	А				
	Confirm Selected Lots/Line	Items			
Event Bidding C	urrency				
Select event bidding	currency: Select Currency currency for different lots	Ba			
Select Lots/Line	Items Select Using Excel				
Lots Available fo	or Bidding				
Name	Currency		Reason for not bidding		
1.0 A	Select Currency 🗸		(no value)	~	
А	Select Currency	13b			
	US Dollar				
⇔ Confir	European Union Euro				



Round 1

* Attach a File



EVENT PARTICIPATION: ATTACH A FILE



14. Answer all the fields marked with "*"

15. Click on Attach a File

16. You can upload an attachment by clicking the link, Drag/browse the file you want to upload and click Ok

/ 1164 664161								1
back to Fresenius Kabi - TEST	T Dashboard					De	sktop File Sync	
Console	🗁 Doc3889868662 - RFP - Supplier Guide					Round: 1	Time remaining 4 days 22:05:37	
ivent Messages Response History Response Team	Primary							
Checklist	All Content						 ×	
1. Review Event Details	Name †	Price	Quantity	Extended F	Price Brand		Savings	
2. Review and Accept	▼ 1.0 Terms and Conditions						A	
Prerequisites	1.1 Do you acknowledge standard supplier code of conduct? 📓 References 🗸	* Unspecified 🗸	*					
3. Select Lots/Line Items	1.2 Do you agree on the standard terms and conditions? References	* Unspecified ∨	14					
4. Submit Response	1.3 Do you acknowledge attached NDA shared by FK? 📓 References 🗸	* Unspecified √						
	▼ 2.0 Schedule of Events							15
Event Contents	2.1 Deadline for Questions from Suppliers	Sat, 25 Feb, 2023					Attach a file	-12
All Content	2.2 Buyer's Responses to Questions	Sat, 25 Feb, 2023						$\mathbf{\mathbf{\nabla}}$
Terms and	2.3 Proposal Submission of RFP	Sat, 25 Feb, 2023						_
¹ Conditions	2.4 Supplier Presentations	Sat, 25 Feb, 2023					Attach a file	_
2 Schedule of Events	3.0 Key Questions and Requirements						Attach a file	
	4.0 UPS Power Supply SMT1000IC V	ess – *	EUR 10	each FXV	APC			
	Max Configurable Power (Wats) 600 Watts / 1.0kVA. Output Voltage Distortion. Less than 5 % Output Frequency (sync to mains) Other Output Voltages. 220 V. 240 V. Topology. Waveform type. Transfer Time. 6 ms typical : 10 ms maximum.		Ariba	Sourcing		ţ	III Company Softrey	John Sembrandt
	5.0 Voltage Regulator V	ess – *	EUR Add Attach	enius Kabi - TEST Dashboard	16.a		10	
	input voltage of up to ± 40 V. maximum currents of up to 5 A. fixed and adjustable output voltage versions starting from 1.2 V. typical dropout voltage range from 1 to 1.7 V. thermal and short-circuit protections.		Attachment: C	Choose File No file chosen	ettiler file, click B	owse When you have finished, click OK to add th	he attachment.	D.D
	6.0 Generators V	ess – *	EUR					
	Fuel Type: No Preference. Battery. Diesel Portability: No Preference. Permanent. Portable. Phase: No Preference. A Conigle Phase Power. AC Three Phase Power Applications: No Preference. Agriculture. Construction Frequency: No Preference. 50 Hz. 60 Hz Voltage: No Preference. 120 V. 240 V.					t 18 Mar 2023		ew Rich Text I
	7.0 Solar Panel Batteries V	ess – *	EUR 4	each Fx	SunPower		16.c	A AND THE TOAL
	 Voltage Per Unit: 12 V. Nominal Capacity: 150Ah at a 10-hour rate to EOD of 1.8V per cell at 25°C. Maximum Discharge Current: 1500A (5 sec) Recommended Max Charging Current: 45A. End of discharge voltage: Varies from 10.5V to 10.8V. 					it, 18 Mar, 2023	Attach	a file
4	(*) indicates a required field					t, 25 Mar, 2023	Attach	a file
	() mundes a required new							
				۲				



Round 1

***** References and Buyer Attachments



EVENT PARTICIPATION: REFERENCES



FRESENIUS

(ABI



Round 1

***** Bidding in the UI



EVENT PARTICIPATION: BIDDING IN THE UI

20. Place your bid in the price column. For each line item you must submit different bid

Ariba Sourcir	g							Company Settings	v Ken Smith v Feedback Help v
o back to Fresenius Kabi - TEST	Dashboard							Deskt	op File Sync
Console	🔄 Doc3889868662 - RFP - Supplier Guide							Round: 1	L Time remaining 4 days 22:05:37
Event Messages Response History Response Team	Primary								
 Checklist 	All Content								
1. Review Event Details	Name †		Price		Quantity		Extended Price	Brand	Savings
2. Review and Accept	▼ 1.0 Terms and Conditions								
Prerequisites	1.1 Do you acknowledge standard supplier code of conduct? 📓 Reference	s∨	* Unspecified ∨	ș2					
3. Select Lots/Line Items	1.2 Do you agree on the standard terms and conditions? 🗟 References 🗸		* Unspecified V						
4. Submit Response	1.3 Do you acknowledge attached NDA shared by FK? 📓 References 🗸		* Unspecified ∨						
	▼ 2.0 Schedule of Events								
 Event Contents 	2.1 Deadline for Questions from Suppliers		Sat, 25 Feb, 2023						
All Content	2.2 Buyer's Responses to Questions		Sat, 25 Feb, 2023						
, Terms and	2.3 Proposal Submission of RFP		Sat, 25 Feb, 2023						
¹ Conditions	2.4 Supplier Presentations		Sat, 25 Feb, 2023						
2 Schedule of Events	3.0 Key Questions and Requirements			_					· ·
	4.0 UPS Power Supply SMT1000IC V	Less		EUR	10	each	Fx₩	APC	-€1,500.00 EUR (-17.65%) <i>Fx</i> ✓
	Max Configurable Power (Watts) 600 Watts / 1.0kVA. Output Voltage Distortion. Less than 5 % Output Frequency (symc to mains) Other Output Voltages. 220 V, 240 V. Topology. Waveform type. Transfer Time, 6 ms typical : 10 ms maximum.								
	5.0 Voltage Regulator V	Less	•	EUR		ach	Fx∨	APC	-€2,000.00 EUR (-50.00%) <i>Fx</i> ✓
	Input voltage of up to ±40 V. maximum currents of up to 5 A. fixed and adjustable output voltage versions starting from 1.2 V. typical dropout voltage range from 1 to 1.7 V. thermal and short-circuit protections.				20				
	6.0 Generators V	Less	t	EUR	3	each	FX~	CAT	-€1,500.00 EUR (-14.29%) <i>Fx</i> √
	Fuel Type: No Preference. Battery. Diesel Portability: No Preference. A Fernanett. Portable. Phase: No Preference. A Single Phase Power. AC Three Phase Power Applications: No Preference. Agriculture. Construction Frequency: No Preference. 50 Hz. 60 Hz Voltage: No Preference. 120 V. 240 V.								
	7.0 Solar Panel Batteries 🗸	Less	t	EUR	4	each	Fx∨	SunPower	-€400.00 EUR (-6.67%) <i>Fx</i> ✓
	 - Voltage Per Unit: 12 V. - Nominal Capacity: 150Ah at a 10-hour rate to EOD of 1.8V per cell at 25°C. - Maximum Discharge Current: 1500A (5 sec) - Recommende Max Charging current: 45A. - End of discharge voltage: Varies from 10.5V to 10.8V. 								•
4	(*) indicates a required field								•
	() marcares a requirea nela								

FRESENIUS

caring for life

KABI

Ibmit Entire Response Update Totals Save draft Compose Message Excel Import



Round 1

* Excel Import



EVENT PARTICIPATION: EXCEL IMPORT

EUR

EUR

EUR

/es

(es

/es

You can Import the Event Content in Spreadsheet File and Upload it after placing your bids in the spreadsheet file.

21. To do this click Excel import then Click Download Content. Open the downloaded file and insert you bid for lot/s or item/s

22. Click on "Enable Editing" and give your intend to respond and enter price for the line items and save the file.

caring for life Import Response from Excel Done Frequency: NO Preference, 50 HZ, 60 HZ. Voltage: No Preference. 120 V. 240 V. This page allows you to export and import event content and submit bids. It is not intended to add att 7.0 Solar Panel Batteries V Less... -EUR Click "Download Content" to download and review your event in an Excel Spreadsheet. - Voltage Per Unit: 12 V. - Nominal Capacity: 150Ah at a 10-hour rate to EOD of 1.8V per cell at 25°C. Skip this step if you wish to import a previously downloaded file. If you want to start over, - Maximum Discharge Current: 1500A (5 sec) 21.b - Recommended Max Charging Current: 45A Download Content Download Attachments - End of discharge voltage: Varies from 10.5V to 10.8V. Declare your intention to respond and enter your response in the Excel spreadsheet and s 21.a (*) indicates a required field Request for Propos....xls ~ Update Totals Excel Import Submit Entire Response Save draft Compose Message File Page Layout Formulas View Help Home Insert Data Review 22.a PROTECTED VIEW Be careful—files from the Internet can contain viruses. Unless you need to edit, it's safer to stay in Protected View. Enable Editing \cdot : $\times \checkmark f_x$ 17 Not set Unrestricted -Confidential Highly Confidential -Restricted . D В C G н A Unit of Measure Quantity Number Name Туре Description Intend To Category Price Respond 22.b R001 TN-PL 2 1.0 Line Item No truckload Wagner 2.0 3 R002 No truckload Line Item IT-TN Wagner No 4 R003 FR-TN truckload Wagner Line Item F G Н ntend To Currency Unit of Measure Category Price Respond 22.c

500

400

500

Wagner

Wagner

Wagner

truckload

truckload

truckload

FRESENIUS

EVENT PARTICIPATION: EXCEL IMPORT



23. Browse or drop the updated file

24. Click Upload

25. Click Ok

26. After completing the event content requirements, Click Submit Entire Response in the lower portion of the page

27. Click Ok

28. Message prompt confirming the response was successfully submitted will be visible

Ariba Sourcing	Company Settings ▼	Ken Smith Hel	P▼ Messages
Go back to Fresenius Kabi - TEST Dashboard		Desktop File	Sync
Import Response from Excel			Done
This page allows you to export and import event content and submit bids. It is not intended to add attachments. To add attachments, return to the previous page a	nd click the link to browse for an	attachment.	
Step 1. Click "Download Content" to download and review your event in an Excel Spreadsheet. Skip this step if you wish to import a previously downloaded file. If you want to start over, click "Download Original Excel Bid Sheets". Download Content Download Attachments			
Step 2. Declare your intention to respond and enter your response in the Excel spreadsheet and save the file to your computer.	✓ Import Successful		
Step 3. Locate the saved Excel file on your computer using the Excel file. Choose File No file chosen Or drop file here 23	Your response has been imported suc Click the Submit Entire Response b	constulty. uttor, as soon as it appear 25	oK
Step 4. Click Upload to import the contents of the Excel file to your event. Note: Values in the Excel file will overwrite and delete any values you may have entered in your saved response. Upload	<u></u>		
Submit Entire Response Update Totals Save draft Compose Message	Excel Import	28 or participating i	Done



Round 2



caring for life Dashboard Desktop File Sync Time remaining 23:59:27 Doc3910065446 - RFP02 Round: 2 You have submitted a response for this event. Thank you for participating. ▲ Revise Response? 1. Once Round 2 will open, you Round 2: submit your best bid 2.a You have already submitted a response for this event. Click OK if you would like to revise your response. ОК Cancel Revise Response Create Alternative 🔻 2.b B Time remaining 23:58:31 Doc3910065446 - RFP02 Round: 2 Round 2: submit your best bid Create Alternative 🔻 Primary 3.a All Content Name 1 Quantity Extended Price 850 More... + USD 1.0 A V 10 each \$8,900.00 USD Fx ▼ 2.0 Standard Terms and Conditions 🗁 Doc3910065446 - RFP02 Yes 2.1 Have you read and understood the project description? Δ * Yes 2.2 Do you agree on the standard terms and sonditions? 3.0 Key Questions and Requireme 3.b (*) indicat Vour revised response has been submitted. Thank you for participating in the event. Sync Primary Bid Submit Entire Response Update Totals Reload Last Bid Save draft Alternative 🔻 Round 2: submit your best bid

FRESENIUS

KABI

EVENT PARTICIPATION: ROUND 2

- will get notification of Round 2: submit your bid
- 2. Click on Revise Response to resubmit the best prices possible and then click OK
- 3. Update the best bid price and click on Submit Entire Response
- 4. Notification for submitted revised bid response will appear on the screen.
- 5. Continue bidding in the same manner for further rounds



Revising Responses and Providing

Alternative responses



REVISE RESPONSE & CREATING ALTERNATIVE



- 1. You could revise your response if the buyer initiated the next round. Click Revise Response.
- 2. Click Ok
- You can create an alternative bid by clicking Create Alternative > Pricing Alternative
- 4. Fill up the Alternative Name
- 5. Select the Lot/s and Item/s you want to create alternative
- 6. Insert the price you want to place
- 7. Click Submit Entire Response
- 8. Click Ok





Communicating with Buyers

Viewing Buyer Messages in the UI

COMMUNICATING WITH BUYER



- 1. You can communicate with the buyer. Click the Compose Message
- 2. Update the Subject and Body fields and click send
- 3. All Event Messages can be seen on the system by clicking Event Messages in the upper left of the screen







Event Closure

EVENT CLOSURE

here.









Awarding

Done

AWARDING

Go back to Fresenius Kabi - TEST Dashboard

- 1. Once the award has been generated. RFP will move from Pending selection to Completed.
- If you have been awarded, then you can click on "View Awards" Tab to check the awarded items or lots.
- 3. Award Summary will open with the awarded lots and items with the notification "You have been awarded the following lots."

ent Messages sponse History	Download Content	Review Prerequisites Print Event Information Review Bidding View Awards Download Awards	rd Summary Report
wnload Tutorials sponse Team	Primary		
Checklist	All Content		
1. Review Event Details	Name †	Price Quantity Extended Price Total Cost Requested Delivery Date Ship To Material Description If requ	ired, attach a supporting f
2. Review and Accept	1.0 A 🗸	Less €900.00 EUR 10 each €9,000.00 EUR <i>Fx</i> €9,000.00 EUR <i>Fx</i> Fri, 17 Mar, 2023	
Frerequisites	А		
3. Select Lots/Line Items		Round: 1	
Award Summary	the following lots.	Do	ne
Award Summary	the following lots.		×
Award Summary You have been awarded	the following lots.	Gamma Industries	ne v
Award Summary You have been awarded Name †	the following lots.	Comma Industries Allocation	×
Award Summary You have been awarded Name 1 Totals	the following lots.	Comma Industries Allocation	ne ♥
Award Summary You have been awarded Name † Totals 1.0 Product A	the following lots.	Control Contro	×
Award Summary You have been awarded Name † Totals 1.0 Product A	the following lots.	Control Contro	×
Award Summary You have been awarded Name † Totals 1.0 Product A	the following lots.	Image: Constraint of the second of the se	× ×
Award Summary You have been awarded Name 1 Totals	the following lots.	لللله لله لله لله لله لله لله لل	×
Award Summary You have been awarded Name † Totals 1.0 Product A	the following lots.	Common Industries Allocation 100% <td>×</td>	×

FRESENIUS KABI

Desktop File Sync

caring for life